

Equity Research Utilities/ China

China Water Affairs Group(855 HK)

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Company Update

BUY

Maintain

Close price: HK\$5.92

Target Price: HK\$8.75 (+47.8%)

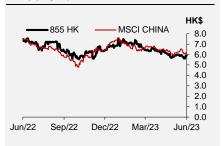
Previous TP: HK\$9.50

Key Data

| HKEx code | | 855 HK |
|-------------------|----------|---------------------|
| 12 Months High | (HK\$) | 8.00 |
| 12 Month Low | (HK\$) | 5.37 |
| 3M Avg Dail Vol. | (mn) | 1.00 |
| Issue Share | (mn) | 1,632.32 |
| Market Cap | (HK\$mn) | 9,663.35 |
| Fiscal Year | | 03/2023 |
| Major shareholder | r (s) | Mr. Duan (28.9%) |

Sources: Company data, Bloomberg, OP Research Closing price are as of 06/30/2023

Price Chart



| | 1mth | 3mth | 6mth |
|-------------------|------|------|------|
| Absolute % | +2.4 | -7.6 | -8.2 |
| Rel. MSCI CHINA % | -0.6 | +3.2 | -2.1 |

PΕ



Company Profile

China Water Affairs Group ("CWA") is a cross region city water supply operator in China. As at Mar 2023, CWA's daily water supply capacity reached ~10.3mn tons. It also engaged in fields like sewage treatment, pipeline direct drinking water and real estate.

FY22/23 earnings slightly declined, pipeline direct drinking water shines

- Profit attributable to shareholders down 1.9% yoy on the back of 9.6% yoy increase in revenue. CWA maintained final a DPS of HK\$0.18. Full year DPS was HK\$0.34 which is the same as in last fiscal year.
- Pipeline direct drinking water business continued to grow rapidly, while the city water supply business remained stable.
- Maintain BUY with new TP of HK\$8.75, representing FY23/24E PER of 6.7x.

FY22/23 earnings slightly declined. CWA's profit to shareholders declined 1.9% yoy to HK\$1.86bn, which is also below our projection by 1.8%. This is mainly due to the unfavorable FX movement, the higher financing costs, and the lower share of associates results. Excluding the currency effect, profit attributable to shareholders in RMB rose 4.1%yoy to RMB1.60bn.

Pipeline direct drinking water business shines. The business continued to deliver rapid growth in FY22/23. Total customers rose 48% yoy to 4.45mn while revenue rose 88.9% yoy to HK\$1.31bn. CWA prioritizes the expansion of the pipeline direct drinking water business. During FY22/23, it announced a number of strategic cooperation projects in the field of pipeline direct drinking water supply outside the footprint of CWA's city water supply projects, potentially serving a population of up to 5.8mn. We expect the business to report a revenue CAGR of 42.5% between FY23/24 and FY25/26, on the back of ample project pipeline.

Stable outlook for the city water supply business. In FY22/23, revenue from the city water business (supply + installation& maintenance + construction) declined 0.1% yoy to HK\$9.44bn.In particular, installation and maintenance services declined 6.6% yoy to HK\$1.92bn. The business showed its resilience against the headwinds. Total water sold up 4.1% yoy to 1.53bn tonnes while the number of registered meters up 4.9% yoy to 7.84mn. We anticipate a stable outlook for the city water supply business. The implementation of the urban-rural water supply integration should overweigh the aversive impact of the weak property market and the delay in demand recovery from C&I customers.

Environmental protection business is likely to sustain growth momentum. In FY22/23, the segment revenue rose 17.5% yoy to HK\$1.41bn. The supply drainage integration is expected to continue to drive more construction work, securing the growth of the business in the next few years. It is understood the expansion of the sewage treatment infrastructure for ExxonMobil in Huizhou will soon be completed and put into use. This will deliver quality growth in the long term.

An update on the potential spin-off. On 28 Jun 2023, CWA submitted a listing application form for the separately listing of Silver Dragon (which is principally engaged in the supply of city water and pipeline direct drinking water in China) to the HKEX, taking a step forward in the separately listing of CWA's water businesses. The successful spin-off of the business would unlock the overall value of CWA.

Maintain BUY with a new target price of HK\$8.75 from HK\$9.50. We tune down our EPS forecast for CWA by -5.8%/-2.0% to reflect the unfavorable FX. The robust growth of the pipeline direct drinking water business and the environmental protection businesses will overshadow the moderate growth of the city water supply business. Our new TP based on the DCF model represents PER of 6.7x and 5.6x in FY23/24E and FY24/25E.

| Evhibit | 1: Forecast and Value | ıation |
|----------------|-----------------------|--------|
| EXIIIDIL | T. FORECASI AND VAII | JAHOH |

| Year to Mar (HK\$ mn) | FY21 | FY22 | FY23E | FY24E | FY25E |
|----------------------------|--------|--------|--------|--------|--------|
| Revenue | 12,950 | 14,195 | 16,001 | 17,381 | 18,840 |
| Growth (%) | +25.2 | +9.6 | +12.7 | +8.6 | +8.4 |
| Net profit | 1,894 | 1,857 | 2,122 | 2,561 | 2,804 |
| Growth (%) | +11.9 | -1.9 | +14.3 | +20.7 | +9.5 |
| Diluted EPS (HK\$) | 1.16 | 1.14 | 1.30 | 1.57 | 1.72 |
| EPS growth (%) | +11.5 | -1.9 | +14.3 | +20.7 | +9.5 |
| Change to previous EPS (%) | | | -5.8 | -2.0 | |
| Consensus EPS (HK\$) | | | 1.36 | 1.50 | 1.58 |
| ROE (%) | 16.1 | 14.3 | 15.5 | 16.8 | 16.4 |
| P/E (x) | 5.1 | 5.2 | 4.6 | 3.8 | 3.4 |
| P/B (x) | 0.7 | 0.7 | 0.7 | 0.6 | 0.5 |
| Yield (%) | 5.7 | 5.8 | 6.6 | 7.9 | 8.7 |
| DPS (HK\$) | 0.34 | 0.34 | 0.39 | 0.47 | 0.52 |

Sources: Bloomberg, OP Research



| Exhibit 2: FY22/23 Earnings review | | | | | | | | | |
|--|---------------------|-------------------------|---------------------|--------------------|----------|--|--|--|--|
| (Period ended March) | FY22/23 (Actual) | FY22/23 (Forecasted) | FY21/22 (Actual) | Diff with forecast | Yoy% | Remarks | | | |
| Profitability Data (in HK\$ mn) | | | | | | | | | |
| Revenue | 14,195 | 14,020 | 12,950 | +1.2% | +9.6% | | | | |
| Gross profit | 5,346 | 5,238 | 4,962 | +2.1% | +7.7% | | | | |
| Profit attributable to shareholders | 1,857 | 1,891 | 1,894 | -1.8% | -1.9% | This is due to the (1) higher finance costs (+35.3% yoy) due to the higher financing cost in the offshore market, and (2) the decline in share of results of associates (net profit of its associate, Kangda Env(6136 HK) in FY22 down 49% yoy). This is partially offset by the lower effective tax rate. | | | |
| Dividend | | | | | | | | | |
| DPS (HK\$) | 0.34 | 0.350 | 0.340 | -2.9% | 0.0% | | | | |
| Profitability ratio (%) | | | | | | | | | |
| Gross Margin | 37.7% | 37.4% | 38.3% | +0.3p.p. | -0.6p.p. | Due to the better profitability of the pipeline direct drinking water business. | | | |
| ROE | 14.3% | 14.1% | 16.1% | +0.2p.p. | -1.8p.p. | | | | |
| Operating ratio (%) | | | | | | | | | |
| Selling and distribution costs to rev. | 2.0% | 2.2% | 2.2% | -0.2p.p. | -0.2p.p. | | | | |
| Admin expenses to revenue | 6.7% | 6.9% | 6.8% | -0.2p.p. | -0.1p.p. | | | | |
| Effective tax rate | 23.2% | 25.5% | 24.0% | -2.3p.p. | -0.8p.p. | | | | |

| Evhibit | 3. EV22/2 | 3 saamant | performance |
|----------------|--------------------|-----------|-------------|
| EXIIIDIL | Э. Г I <i>ZZIZ</i> | o segment | periormance |

| | Revenue Segment profit | | Remarks | | | |
|---------------------------------------|------------------------|--------|---------|---------|---|--|
| Segment | HK\$ mn | Yoy% | HK\$ mn | Yoy% | Remarks | |
| City water supply ¹ | 8,729 | -6.3% | 2,836 | -9.9% | This is likely to be driven by the weaker installation and maintenance services | |
| Pipeline direct drinking water supply | 1,310 | +88.9% | 504 | +206.0% | | |
| Environmental protection ¹ | 1,410 | +17.5% | 468 | +14.3% | | |

Source: The Company, OP research

Source: The Company, OP research

| | Earnings | |
|--|-----------------|--|
| | | |
| | | |

| (Period ended March) | | FY23/24E | | F | Y24/25E | | OR Comments |
|---------------------------------------|--------|----------|----------|--------|---------|----------|---|
| (HK\$ mn) | New | Old | % Chg | New | Old | % Chg | OP Comments |
| Revenue ² | 16,001 | 15,988 | +0.1% | 17,381 | 17,740 | -2.0% | |
| City water supply ¹ | 9,100 | 10,452 | -12.9% | 9,600 | 11,330 | -15.3% | Headwinds in the property market is expected to curb the growth of the city water supply business. |
| Pipeline direct drinking water | 2,400 | 2,320 | +3.4% | 3,140 | 3,130 | +0.3% | The company has ample project pipeline to sustain its rapid business growth. |
| Environmental protection ¹ | 1,621 | 1,396 | +16.1% | 1,761 | 1,460 | +20.6% | We think it can sustain the growth momentum on the back of the projects from the supply drainage integration. |
| Gross margin | 38.0% | 38.2% | -0.2p.p. | 38.8% | 39.4% | -0.6p.p. | |
| Profit attributable to shareholders | 2,122 | 2,246 | -5.5% | 2,561 | 2,604 | -1.7% | Due to the higher financing costs and the lower share of results of associates. |
| Diluted EPS (HK\$) | 1.30 | 1.38 | -5.8% | 1.57 | 1.60 | -2.0% | |

Source: OP Research

Risk: (1) Delay in the increase of the water tariff; (2) slower-than-expected progress to promote the direct drinking water businesses; and (3) FX impacts.

¹ In FY22/23, CWA begins to separately present the revenue from the provision of municipal public construction services, mostly from the city water supply business and the environmental protection business, as the revenue from "Main contractor construction". As a result, the segment revenue of the city water supply business and the environmental protection business is lower than the sum of revenue from the operation, the connection, and the construction of the respective businesses.

 $^{^2}$ In addition to the changing assumption for CWA's major segment, we lower the FX forecast to reflect the recent depreciation of CNY against HKD.





Valuation

We tune down our target price on China Water Affairs Group to HK\$8.75 from HK\$9.50 based on free cash flow to equity approach.

| Exhibit 5: DCF Valuation | | | | | | | | |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|-------|
| (HK\$ mn, period ended March) | FY24E | FY25E | FY26E | FY27E | FY28E | FY29E | FY30E | FY31E |
| Net income | 2,122 | 2,561 | 2,804 | 2,993 | 3,144 | 3,450 | 3,798 | |
| Depreciation | 1,069 | 1,145 | 1,218 | 1,289 | 1,357 | 1,424 | 1,488 | |
| Capex | -4,000 | -4,000 | -4,000 | -4,000 | -4,000 | -4,000 | -4,000 | |
| Chg in working cap | -135 | 203 | 204 | 247 | 261 | 263 | 350 | |
| Debt issued | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| FCFE | -944 | -92 | 226 | 529 | 762 | 1,137 | 1,636 | 1,669 |

| Assumption | |
|-------------------------------|-------|
| Risk free rate | 3.7% |
| Market risk premium | 15.5% |
| Beta | 0.59 |
| Cost of capital | 12.9% |
| Growth (Terminal, from FY31E) | 2.0% |
| No. of shares (m) | 1,632 |
| FV/share (HK\$) | 8.75 |

| Sensitivity Analysis | | | | | | | | | | |
|----------------------|------|-------|-------|-------|-------|-------|--|--|--|--|
| _ | | | | WACC | | | | | | |
| ž | _ | 11.9% | 12.4% | 12.9% | 13.4% | 13.9% | | | | |
| growth | 1.0% | 8.81 | 8.43 | 8.08 | 7.75 | 7.45 | | | | |
| | 1.5% | 9.19 | 8.78 | 8.40 | 8.05 | 7.72 | | | | |
| Terminal | 2.0% | 9.61 | 9.16 | 8.75 | 8.37 | 8.02 | | | | |
| ern | 2.5% | 10.08 | 9.58 | 9.13 | 8.72 | 8.34 | | | | |
| Ε. | 3.0% | 10.60 | 10.05 | 9.55 | 9.10 | 8.69 | | | | |

| | | | | 0 41- | DED | DED | DED | 3-Yr | | Div | Div | D/D | D/D | DOF | 205 | OI | OI |
|---------------------|-------------|--------------|---------|---------------|-------------|------------|------------|-------------|-----|-------------|------------|-------------|------------|-------------|------------|----------------|----------------|
| | | | Mkt cap | 3-mth avg t/o | PER Hist | PER FY1 | PER FY2 | EPS Cagr | PEG | yld Hist | yld FY1 | P/B Hist | P/B FY1 | ROE Hist | ROE FY1 | Sh px 1-mth | Sn px 3-mth |
| Company | Ticker | Price | (US\$m) | (US\$m) | (x) | (x) | (x) | (%) | (x) | (%) | (%) | (x) | (x) | (%) | (%) | % | % |
| China Water Affairs | 855 HK | 5.92 | 1,233 | N/A | 5.2 | 4.6 | 3.8 | 14.7 | 0.3 | 5.8 | 6.6 | 0.7 | 0.7 | 14.3 | 15.5 | +2.4 | -7.6 |
| HSI | | 18,916.43 | | | 9.3 | 9.4 | 8.6 | 5.6 | 1.7 | 3.8 | 3.77 | 1.0 | 1.0 | 11.1 | 11.0 | 3.7 | -7.3 |
| HSCEI | | 6,424.88 | | | 8.2 | 8.6 | 7.7 | 5.9 | 1.5 | 3.7 | 3.63 | 0.9 | 1.0 | 11.5 | 11.5 | 4.2 | -7.8 |
| CSI300 | | 3,842.45 | | | 13.6 | 11.9 | 10.3 | 14.4 | 8.0 | 2.5 | 2.6 | 1.6 | 1.5 | 11.9 | 12.8 | 1.2 | -5.1 |
| Peers | | | | | | | | | | | | | | | | | |
| Environmental prote | ction peers | <u> - HK</u> | | | 7.5 | 6.4 | 5.8 | 17.9 | 0.8 | 9.7 | N/A | 0.4 | N/A | -0.2 | N/A | -3.5 | -13.6 |
| Guangdong Invest | 270 HK | 6.76 | 5,641 | 6.9 | 9.3 | 9.1 | 8.2 | 5.3 | 1.7 | 9.1 | N/A | 1.0 | N/A | 10.6 | N/A | 1.3 | -15.8 |
| Bj Ent Water | 371 HK | 1.86 | 2,385 | 3.2 | 14.1 | 6.6 | 5.9 | 38.5 | 0.2 | 8.4 | N/A | 0.5 | N/A | 3.6 | N/A | -3.1 | -5.1 |
| China Everbright | 257 HK | 3.09 | 2,423 | 4.8 | 4.1 | 3.5 | 3.4 | 9.9 | 0.4 | 7.8 | N/A | 0.4 | N/A | 9.0 | N/A | 1.0 | -8.3 |
| Kunming Dianch-H | 3768 HK | 0.86 | 113 | 0.0 | 2.6 | N/A | N/A | N/A | N/A | 13.6 | N/A | 0.2 | N/A | 7.1 | N/A | -6.5 | -21.8 |
| Yunnan Water I-H | 6839 HK | 0.27 | 41 | 0.0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0.1 | N/A | -31.4 | N/A | -10.0 | -16.9 |
| Gas utilities - HK | | | | | 12.7 | 9.3 | 8.5 | 17.7 | 0.5 | 4.4 | 1.2 | 1.5 | N/A | 10.9 | N/A | +2.8 | -8.8 |
| Enn Energy | 2688 HK | 97.60 | 14,091 | 25.0 | 17.4 | 11.9 | 10.9 | 21.0 | 0.6 | 3.0 | N/A | 2.6 | N/A | 15.7 | N/A | 7.3 | -9.3 |
| China Gas Holdin | 384 HK | 8.97 | 6,229 | 8.4 | 11.2 | 7.7 | 6.7 | 22.4 | 0.3 | 6.1 | N/A | 0.8 | N/A | 7.1 | N/A | 1.0 | -18.9 |
| China Res Gas | 1193 HK | 26.80 | 7,915 | 15.3 | 12.8 | 10.4 | 9.4 | 15.4 | 0.7 | 3.9 | 1.2 | 1.6 | N/A | 11.7 | N/A | 4.1 | -7.4 |
| Kunlun Energy | 135 HK | 6.16 | 6,808 | 17.5 | 9.5 | 7.3 | 6.9 | 11.9 | 0.6 | 4.5 | N/A | 8.0 | N/A | 9.0 | N/A | -1.3 | 0.3 |
| Environmental prote | ction peers | - China | | | 10.0 | 9.2 | 8.1 | 13.3 | 1.0 | 4.3 | N/A | 1.1 | 0.9 | 9.9 | 10.2 | -2.2 | +4.5 |
| Beijing Capita-A | 600008 CH | 2.88 | 2,911 | 26.4 | 6.7 | 7.8 | 6.5 | N/A | N/A | 4.5 | N/A | 1.1 | 0.8 | 17.5 | 7.3 | -6.2 | -3.0 |
| Chengdu Xingro-A | 000598 CH | 5.43 | 2,232 | 11.6 | 10.0 | 9.1 | 8.1 | 10.5 | 0.9 | 2.1 | N/A | 1.1 | 1.0 | 11.3 | 10.8 | -2.3 | 6.5 |
| Chongqing Wate-A | 601158 CH | 5.56 | 3,674 | 6.9 | 13.9 | 13.6 | 12.4 | 6.3 | 2.2 | 4.9 | N/A | 1.5 | N/A | 10.6 | N/A | -0.4 | 3.5 |
| Zhongshan Publ-A | 000685 CH | 7.57 | 1,537 | 10.9 | 10.4 | 7.1 | 5.9 | 26.6 | 0.3 | 4.0 | N/A | 0.7 | 0.7 | 7.5 | 9.4 | -1.6 | 7.4 |
| Jiangxi Hongch-A | 600461 CH | 8.17 | 1,230 | 9.3 | 9.1 | 8.3 | 7.4 | 10.0 | 0.8 | 6.1 | N/A | 1.3 | 1.1 | 13.3 | 13.4 | -1.3 | 13.6 |
| Wuhan Sanzhen-A | 600168 CH | 6.01 | 587 | 1.7 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0.8 | N/A | -1.1 | N/A | -1.2 | -1.2 |

Sources: Bloomberg, OP research

^{*} Outliners and "N/A" entries are in excl. from the calculation of averages

FY22 FY23 FY24E FY25E FY26E



Financial Summary

| Year to Mar | FY22 | FY23 | FY24E | FY25E | FY26E |
|---|---|---|---|--|--|
| Income Statement (HK\$ mn) | | | | | |
| City water supply | 9,316 | 8,729 | 9,100 | 9,600 | 10,260 |
| Pipeline direct drinking water | 694 | 1,310 | 2,400 | 3,140 | 3,790 |
| Environmental protection | 1,200 | 1,410 | 1,621 | 1,761 | 1,910 |
| others | 1,740 | 2,746 | 2,880 | 2,880 | 2,880 |
| Turnover | 12,950 | 14,195 | 16,001 | 17,381 | 18,840 |
| YoY% | +25 | +9.6 | +12.7 | +8.6 | +8.4 |
| COGS | -7,988 | -8,849 | -9,923 | -10,646 | -11,388 |
| Gross profit | 4,962 | 5,346 | 6,078 | 6,735 | 7,452 |
| Gross margin | 38.3% | 37.7% | 38.0% | 38.8% | 39.6% |
| Other income | 235 | 218 | 285 | 285 | 285 |
| Selling & distribution | -290 | -283 | -320 | -348 | -377 |
| Admin | -881 | -956 | -1,056 | -1,130 | -1,225 |
| R&D | 0 | 0 | 0 | 0 | 0 |
| Other opex | 0 | 0 | 0 | 0 | 0 |
| Total opex | -1,171 | -1,239 | -1,376 | -1,477 | -1,601 |
| Operating profit (EBIT) | 4,026 | 4,326 | 4,988 | 5,543 | 6,136 |
| Operating margin | 31.1% | 30.5% | 31.2% | 31.9% | 32.6% |
| Provisions | 0 | 0 | 0 | 0 | 0 |
| Interest Income | 123 | 164 | 164 | 164 | 164 |
| Finance costs | -468 | -633 | -709 | -685 | -662 |
| Profit after financing costs | 3,681 | 3,857 | 4,443 | 5,022 | 5,638 |
| Associated companies & JVs | 235 | 163 | 179 | 197 | 217 |
| Pre-tax profit | 3,916 | 4,019 | 4,622 | 5,219 | 5,855 |
| Tax | -939 | -931 | -1,109 | -1,253 | -1,405 |
| Minority interests | -1,084 | -1,232 | -1,391 | -1,406 | -1,645 |
| Net profit | 1,894 | 1,857 | 2,122 | 2,561 | 2,804 |
| YoY% | +11.9 | -1.9 | +14.3 | +20.7 | +9.5 |
| Net profit margin | 14.6% | 13.1% | 13.3% | 14.7% | 14.9% |
| EBITDA | 5,266 | 5,675 | 5,878 | 6,491 | 7,137 |
| EBITDA margin | 40.7% | 40.0% | 36.7% | 37.3% | 37.9% |
| EPS(HK\$), Diluted | 1.16 | 1.14 | 1.30 | 1.57 | 1.72 |
| YoY% | +11.5 | -1.9 | +14.3 | +20.7 | +9.5 |
| DPS(HK\$) | 0.34 | 0.34 | 0.39 | 0.47 | 0.52 |
| | | | | | |
| Year to Mar | FY22 | FY23E | FY24E | FY25E | FY26E |
| Year to Mar Cash Flow (HK\$ mn) | FY22 | FY23E | FY24E | FY25E | FY26E |
| | FY22 5,183 | FY23E 5,675 | FY24E 5,878 | FY25E 6,491 | |
| Cash Flow (HK\$ mn) | | | | | 7,137 |
| Cash Flow (HK\$ mn) EBITDA | 5,183 | 5,675 | 5,878 | 6,491 | 7,137 204 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap | 5,183 -106 | 5,675 -215 | 5,878 -135 | 6,491 203 | 7,137 204 0 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others | 5,183 -106 -711 | 5,675 -215 -208 | 5,878 -135 0 | 6,491 203 0 | 7,137 204 0 7,341 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities | 5,183 -106 -711 4,365 | 5,675 -215 -208 5,252 | 5,878 -135 0 5,743 | 6,491 203 0 6,694 | 7,137 204 0 7,341 -662 -19 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid | 5,183 -106 -711 4,365 -449 | 5,675 -215 -208 5,252 -633 | 5,878 -135 0 5,743 -709 | 6,491 203 0 6,694 -685 | 7,137 204 0 7,341 -662 -19 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities | 5,183 -106 -711 4,365 -449 -19 | 5,675 -215 -208 5,252 -633 -19 | 5,878 -135 0 5,743 -709 -19 | 6,491 203 0 6,694 -685 -19 | 7,137 204 0 7,341 -662 -19 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax | 5,183 -106 -711 4,365 -449 -19 -168 | 5,675 -215 -208 5,252 -633 -19 -939 | 5,878 -135 0 5,743 -709 -19 -931 | 6,491 203 0 6,694 -685 -19 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations | 5,183 -106 -711 4,365 -449 -19 -168 3,728 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 | 5,878 -135 0 5,743 -709 -19 -931 4,084 | 6,491 203 0 6,694 -685 -19 -1,109 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition | 5,183 -106 -711 4,365 -449 -19 -168 3,728 -4,021 0 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments | 5,183 -106 -711 4,365 -449 -19 -168 3,728 -4,021 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 0 123 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received | 5,183 -106 -711 4,365 -449 -19 -168 3,728 -4,021 0 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash | 5,183 -106 -711 4,365 -449 -19 -168 3,728 -4,021 0 0 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 0 123 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 0 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others | 5,183 -106 -711 4,365 -449 -168 3,728 -4,021 0 0 123 -319 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 0 123 -423 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 0 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 164 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 164 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash | 5,183 -106 -711 4,365 -449 -19 -168 3,728 -4,021 0 0 123 -319 -4,216 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 0 123 -423 -3,907 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 | 6,491 203 0 6,694 -685 -1,109 4,880 -4,000 0 0 164 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 164 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares | 5,183 -106 -711 4,365 -449 -168 3,728 -4,021 0 0 123 -319 -4,216 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 123 -423 -3,907 0 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 0 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 164 - | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 1643,836 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares Buy-back | 5,183 -106 -711 4,365 -449 -168 3,728 -4,021 0 0 123 -319 -4,216 0 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 123 -423 -3,907 0 0 0 -555 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 0 0 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 164 - -3,836 0 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 1643,836 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares Buy-back Interests paid | 5,183 -106 -711 4,365 -449 -168 3,728 -4,021 0 0 123 -319 -4,216 0 0 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 123 -423 -3,907 0 0 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 0 0 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 164 - -3,836 0 0 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 1643,836 0 0 0 -768 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares Buy-back Interests paid Dividends paid | 5,183 -106 -711 4,365 -449 -168 3,728 -4,021 0 123 -319 -4,216 0 0 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 123 -423 -3,907 0 0 0 -555 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 0 0 -557 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 164 - -3,836 0 0 0 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 164 -3,836 0 0 -768 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares Buy-back Interests paid Dividends paid Net change in bank loans | 5,183 -106 -711 4,365 -449 -168 3,728 -4,021 0 123 -319 -4,216 0 0 0 -522 2,909 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 123 -423 -3,907 0 0 -5555 1,764 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 0 0 -557 0 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 164 - -3,836 0 0 0 -637 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 164 -3,836 0 0 -768 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares Buy-back Interests paid Dividends paid Net change in bank loans Others | 5,183 -106 -711 4,365 -449 -168 3,728 -4,021 0 0 123 -319 -4,216 0 0 0 -522 2,909 147 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 0 123 -423 -423 -3,907 0 0 -5555 1,764 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 164 -3,836 0 0 -557 0 0 | 6,491 203 0 6,694 -685 -19 -1,109 0 0 0 164 - - 3,836 0 0 -637 0 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 1643,836 0 0 -768 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares Buy-back Interests paid Dividends paid Net change in bank loans Others Financing cash | 5,183 -106 -711 4,365 -449 -168 3,728 -4,021 0 0 123 -319 -4,216 0 0 0 -522 2,909 147 2,533 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 0 123 -423 -423 -3,907 0 0 -5555 1,764 0 1,209 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 0 0 -557 | 6,491 203 0 6,694 -685 -19 -1,109 0 0 164 - -3,836 0 0 -637 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 1643,836 0 0 -768 0 0 -768 803 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares Buy-back Interests paid Dividends paid Net change in bank loans Others Financing cash Net change in cash | 5,183 -106 -711 4,365 -449 -19 -168 3,728 -4,021 0 0 123 -319 -4,216 0 0 0 -522 2,909 147 2,533 2,045 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 0 123 -423 -423 -3,907 0 0 -555 1,764 0 1,209 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 0 0 -557 0 0 -557 | 6,491 203 0 6,694 -685 -19 -1,109 0 0 164 - -3,836 0 0 -637 0 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 1643,836 0 0 -768 0 0 -768 803 |
| Cash Flow (HK\$ mn) EBITDA Chg in working cap Others Operating cash Interests paid Interest paid on lease liabilities Tax Net cash from operations Capex and acquisition Investments Dividends received Interest received Others Investing cash Issue of shares Buy-back Interests paid Dividends paid Net change in bank loans Others Financing cash Net change in cash Exchange rate or other Adj | 5,183 -106 -711 4,365 -449 -19 -168 3,728 -4,021 0 0 123 -319 -4,216 0 0 0 -522 2,909 147 2,533 2,045 76 | 5,675 -215 -208 5,252 -633 -19 -939 3,661 -3,607 0 0 123 -423 -423 -3,907 0 0 -555 1,764 0 1,209 962 0 | 5,878 -135 0 5,743 -709 -19 -931 4,084 -4,000 0 1643,836 0 0 -557 0 0 -557 -309 | 6,491 203 0 6,694 -685 -19 -1,109 4,880 -4,000 0 1643,836 0 0 -637 0 0 -637 407 | 7,137 204 0 7,341 -662 -19 -1,253 5,407 -4,000 0 1643,836 0 0 -768 0 0 -768 803 7,083 7,887 |

| Ratios | | | | | |
|--|--|--|--|--|--|
| Gross margin (%) | 38.3 | 37.7 | 38.0 | 38.8 | 39.6 |
| Operating margin (%) | 31.1 | 30.5 | 31.2 | 31.9 | 32.6 |
| Net margin (%) | 14.6 | 13.1 | 13.3 | 14.7 | 14.9 |
| Selling & dist'n exp/Sales (%) | 2.2 | 2.0 | 2.0 | 2.0 | 2.0 |
| Admin exp/Sales (%) | 6.8 | 6.7 | 6.6 | 6.5 | 6.5 |
| Payout ratio (%) | 29.3 | 29.8 | 30.0 | 30.0 | 30.0 |
| Effective tax (%) | -24.0 | -23.2 | -24.0 | -24.0 | -24.0 |
| Total debt/equity (%) ³ | 105.0 | 104.8 | 92.6 | 81.6 | 72.5 |
| Net debt/equity (%) ³ | 76.1 | 73.8 | 66.4 | 57.2 | 48.3 |
| Current ratio (x) | 0.9 | 0.8 | 0.8 | 0.8 | 0.9 |
| Quick ratio (x) | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 |
| Inventory T/O (days) | 38 | 27 | 27 | 27 | 27 |
| AR T/O (days) | 44 214 | 50 223 | 50 | 50 200 | 50 200 |
| AP T/O (days) Cash conversion cycle (days) | -132 | -146 | 200 -123 | -123 | -123 |
| Asset turnover (x) | 0.2 | 0.2 | 0.3 | 0.3 | 0.3 |
| Financial leverage (x) | 4.4 | 4.6 | 4.6 | 4.4 | 4.1 |
| EBIT margin (%) | 31.1 | 30.5 | 31.2 | 31.9 | 32.6 |
| Interest burden (x) | 1.0 | 0.9 | 0.9 | 0.9 | 1.0 |
| Tax burden (x) | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Return on equity (%) | 16.1 | 14.3 | 15.5 | 16.8 | 16.4 |
| | | | | | |
| Year to Mar | FY22 | FY23 | FY24E | FY25E | FY26E |
| Balance Sheet (HK\$ mn) | 2 272 | 2 220 | 2 400 | 2.476 | 2 520 |
| Fixed assets | 3,373 | 3,338 | 3,409 | 3,476 | 3,539 |
| Intangible assets Goodwill | 26,504 | 29,123 | 31,983 | 34,771 | |
| Financial assets | 1,476 397 | 1,419 461 | 1,419 461 | 1,419 461 | 1,419 461 |
| Right-of-use assets | 1,367 | 1,303 | 1,303 | 1,303 | 1,303 |
| Other non-current assets | 7,450 | 7,633 | 7,812 | 8,009 | 8,226 |
| Non-current assets | 40,566 | 43,278 | 46,388 | | 52,439 |
| Inventories | 832 | 650 | 734 | 787 | 842 |
| AR | 1,562 | 1,954 | 2,192 | 2,381 | 2,581 |
| Contracted assets | 880 | 1,482 | 1,670 | 1,814 | 1,966 |
| Prepayments & deposits | 2,384 | 2,635 | 3,040 | 3,302 | 3,580 |
| Other current assets | 4,819 | 4,180 | 3,958 | 3,958 | 3,958 |
| Cash | 6,023 | 6,985 | 6,676 | 7,083 | 7,887 |
| Current assets | | | | | |
| | 16,499 | 17,886 | 18,270 | 19,326 | 20,814 |
| AP | 16,499 4,674 | 17,886 5,404 | 18,270 5,437 | 19,326 5,833 | 20,814 6,240 |
| AP Tax | | | • | • | |
| | 4,674 | 5,404 | 5,437 | 5,833 | 6,240 |
| Tax Accruals & other payables Bank loans | 4,674 2,597 | 5,404 3,027 | 5,437 3,027 | 5,833 3,027 | 6,240 3,027 |
| Tax Accruals & other payables | 4,674 2,597 2,676 | 5,404 3,027 3,132 | 5,437 3,027 3,520 | 5,833 3,027 3,824 | 6,240 3,027 4,145 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities | 4,674 2,597 2,676 7,692 1,232 303 | 5,404 3,027 3,132 8,021 1,402 193 | 5,437 3,027 3,520 8,021 1,760 193 | 5,833 3,027 3,824 8,021 1,912 193 | 6,240 3,027 4,145 8,021 2,072 193 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities | 4,674 2,597 2,676 7,692 1,232 303 19,248 | 5,404 3,027 3,132 8,021 1,402 193 21,178 | 5,437 3,027 3,520 8,021 1,760 193 21,958 | 5,833 3,027 3,824 8,021 1,912 193 22,810 | 6,240 3,027 4,145 8,021 2,072 193 23,699 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities Bank loans & leases | 4,674 2,597 2,676 7,692 1,232 303 19,248 14,171 | 5,404 3,027 3,132 8,021 1,402 193 21,178 15,607 | 5,437 3,027 3,520 8,021 1,760 193 21,958 15,607 | 5,833 3,027 3,824 8,021 1,912 193 22,810 15,607 | 6,240 3,027 4,145 8,021 2,072 193 23,699 15,607 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities Bank loans & leases Deferred tax | 4,674 2,597 2,676 7,692 1,232 303 19,248 14,171 1,314 | 5,404 3,027 3,132 8,021 1,402 193 21,178 15,607 1,270 | 5,437 3,027 3,520 8,021 1,760 193 21,958 15,607 1,270 | 5,833 3,027 3,824 8,021 1,912 193 22,810 15,607 1,270 | 6,240 3,027 4,145 8,021 2,072 193 23,699 15,607 1,270 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities Bank loans & leases Deferred tax Other non current liabilities | 4,674 2,597 2,676 7,692 1,232 303 19,248 14,171 1,314 1,847 | 5,404 3,027 3,132 8,021 1,402 193 21,178 15,607 1,270 1,936 | 5,437 3,027 3,520 8,021 1,760 193 21,958 15,607 1,270 1,936 | 5,833 3,027 3,824 8,021 1,912 193 22,810 15,607 1,270 1,936 | 6,240 3,027 4,145 8,021 2,072 193 23,699 15,607 1,270 1,936 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities Bank loans & leases Deferred tax Other non current liabilities Non-current liabilities | 4,674 2,597 2,676 7,692 1,232 303 19,248 14,171 1,314 1,847 17,333 | 5,404 3,027 3,132 8,021 1,402 193 21,178 15,607 1,270 1,936 18,814 | 5,437 3,027 3,520 8,021 1,760 193 21,958 15,607 1,270 1,936 18,814 | 5,833 3,027 3,824 8,021 1,912 193 22,810 15,607 1,270 1,936 18,814 | 6,240 3,027 4,145 8,021 2,072 193 23,699 15,607 1,270 1,936 18,814 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities Bank loans & leases Deferred tax Other non current liabilities Non-current liabilities Total net assets | 4,674 2,597 2,676 7,692 1,232 303 19,248 14,171 1,314 1,847 17,333 20,483 | 5,404 3,027 3,132 8,021 1,402 193 21,178 15,607 1,270 1,936 18,814 21,172 | 5,437 3,027 3,520 8,021 1,760 193 21,958 15,607 1,270 1,936 18,814 23,886 | 5,833 3,027 3,824 8,021 1,912 193 22,810 15,607 1,270 1,936 18,814 27,142 | 6,240 3,027 4,145 8,021 2,072 193 23,699 15,607 1,270 1,936 18,814 30,741 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities Bank loans & leases Deferred tax Other non current liabilities Non-current liabilities Total net assets Shareholder's equity | 4,674 2,597 2,676 7,692 1,232 303 19,248 14,171 1,314 1,847 17,333 20,483 12,969 | 5,404 3,027 3,132 8,021 1,402 193 21,178 15,607 1,270 1,936 18,814 21,172 12,993 | 5,437 3,027 3,520 8,021 1,760 193 21,958 15,607 1,270 1,936 18,814 23,886 14,316 | 5,833 3,027 3,824 8,021 1,912 193 22,810 15,607 1,270 1,936 18,814 27,142 16,167 | 6,240 3,027 4,145 8,021 2,072 193 23,699 15,607 1,270 1,936 18,814 30,741 18,120 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities Bank loans & leases Deferred tax Other non current liabilities Non-current liabilities Total net assets Shareholder's equity Share capital | 4,674 2,597 2,676 7,692 1,232 303 19,248 14,171 1,314 1,847 17,333 20,483 12,969 16 | 5,404 3,027 3,132 8,021 1,402 193 21,178 15,607 1,270 1,936 18,814 21,172 12,993 16 | 5,437 3,027 3,520 8,021 1,760 193 21,958 15,607 1,270 1,936 18,814 23,886 14,316 | 5,833 3,027 3,824 8,021 1,912 193 22,810 15,607 1,270 1,936 18,814 27,142 16,167 | 6,240 3,027 4,145 8,021 2,072 193 23,699 15,607 1,270 1,936 18,814 30,741 18,120 |
| Tax Accruals & other payables Bank loans Leases & other debts Other current liabilities Current liabilities Bank loans & leases Deferred tax Other non current liabilities Non-current liabilities Total net assets Shareholder's equity | 4,674 2,597 2,676 7,692 1,232 303 19,248 14,171 1,314 1,847 17,333 20,483 12,969 | 5,404 3,027 3,132 8,021 1,402 193 21,178 15,607 1,270 1,936 18,814 21,172 12,993 | 5,437 3,027 3,520 8,021 1,760 193 21,958 15,607 1,270 1,936 18,814 23,886 14,316 | 5,833 3,027 3,824 8,021 1,912 193 22,810 15,607 1,270 1,936 18,814 27,142 16,167 | 6,240 3,027 4,145 8,021 2,072 193 23,699 15,607 1,270 1,936 18,814 30,741 18,120 16 |

7.95

7.96

BVPS (HK\$)

Year to Mar

8.77 9.90 11.10

Sources: Company, OP Research

³ Based on the total equity, rather than the equity attributable to shareholders

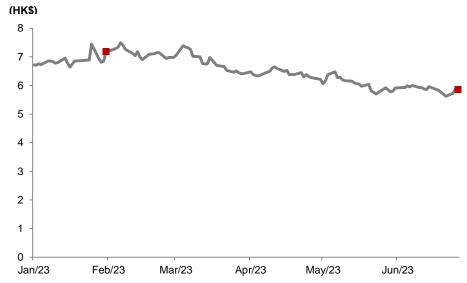


Our recent reports

| Date | Company / Sector | Stock Code | Title | Rating | Analyst |
|------------|---------------------|------------|---|--------|-----------|
| 22/05/2023 | Newborn Town | 9911 | Fine-tuning content ecology to further monetize new social networking products | BUY | John Siah |
| 05/05/2023 | China Edu Group | 839 | FY1H23 results up to expectations | BUY | John Siah |
| 04/05/2023 | Edvantage Group | 382 | FY1H23 results showed the strong organic growth | BUY | John Siah |
| 27/04/2023 | New Higher Edu | 2001 | FY1H23 results in-line | BUY | John Siah |
| 19/04/2023 | 361 Degrees | 1361 | 2023Q1 sales bounced as expected | BUY | John Siah |
| 24/03/2023 | Micro Connect | - | Releasing the investment value of SMEs in China through technological innovation(中/ENG) | NR | John Siah |
| 02/03/2023 | Xinyi Energy | 3868 | FY22 results miss, expecting a rebound for FY23E | BUY | John Siah |
| 24/02/2023 | Edvantage Group | 382 | FY23Q1 operations on track | BUY | John Siah |
| 13/02/2023 | Newborn Town | 9911 | More social apps expecting to begin bearing fruit | BUY | John Siah |
| 02/02/2023 | China Water Affairs | 855 | Tapping into opportunities in the direct drinking water market | BUY | John Siah |
| 18/01/2023 | 361 Degrees | 1361 | The worst has likely passed | BUY | John Siah |
| 05/12/2022 | China Edu Group | 839 | Higher vocational education leads the growth | BUY | John Siah |
| 05/12/2022 | New Higher Edu | 2001 | FY22 results slightly beat, emphasis on quality education | BUY | John Siah |
| 29/11/2022 | Edvantage Group | 382 | FY22 earnings beat, moderate growth ahead | BUY | John Siah |
| 20/10/2022 | 361 Degrees | 1361 | Lockdown may impact sales in Q4 | BUY | John Siah |
| 20/10/2022 | Greentown Mgmt | 9979 | Impressive new contracts growth in Q3 under severe headwinds | BUY | John Siah |
| 16/09/2022 | EVA Holdings | 838 | Decent earnings outlook supported by strong order backlogs | BUY | John Siah |
| 02/09/2022 | Tian Lun Gas | 1600 | 1H22 results missed, tough near-term outlook | HOLD | John Siah |
| 02/09/2022 | HK Tech Venture | 1137 | 1H22 results beats amid better costs management | BUY | John Siah |
| 31/08/2022 | AAC Tech | 2018 | Headwinds likely to persist in 2H22E | HOLD | John Siah |
| 31/08/2022 | Truly Int'l | 732 | 1H22 earnings decline as expected, negatives priced in | BUY | John Siah |

Historical recommendations and target price: China Water Affairs(855.HK)

(as of 06/30/2023)



| _ | | | | |
|---|------------|--------|----------|----------|
| | Date | Rating | TP | Close |
| 1 | 5 Feb 2023 | BUY | HK\$9.50 | HK\$6.85 |
| 2 | 3 Jul 2023 | BUY | HK\$8.75 | HK\$5.92 |



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Relevant Benchmark Represents the stock closing price as at the date quoted in this report.

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